

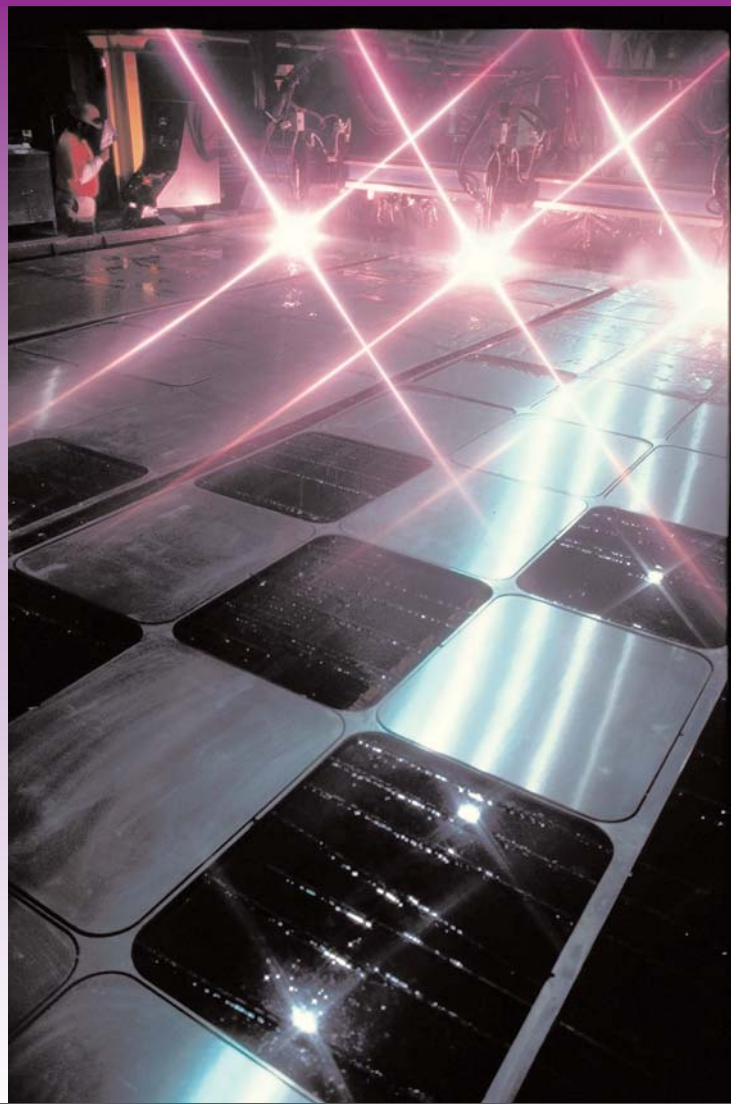
WORKING TOGETHER CREATING SOLUTIONS

For more than 160 years, Ryerson Tull has been helping companies large and small get precisely what they need from the highly complex and rapidly changing metals industry.

The foundation of Ryerson Tull's success is its philosophy that the best solutions come by combining the best of their talents and experiences with those of their customers.

Whether it's massive orders of fabricated steel plate, or rapid deliveries of stainless steel, aluminum, or industrial plastics, Ryerson Tull meets its customer's needs precisely, economically and quickly, with more than 100,000 items available in immediate stock.

This level of customer service requires the exceptional agility that only world-class Information Technology can provide.



RYERSON TULL USES ISM's PERfMAN PERFORMANCE AND CAPACITY MANAGEMENT TOOLS

Since 1999, Ryerson Tull has relied on ISM's PerfMan to provide fast and accurate analysis and reporting of its mainframe and Windows resources. PerfMan's modeling and trending capabilities helps Ryerson Tull maintain agile, efficient, reliable, high-performing information technology that keeps the company at the top of the highly competitive metals industry by delivering excellent customer service at the lowest cost possible.

No matter which platform, or combination of platforms you use, PerfMan accurately gathers comprehensive metrics from your servers, networks, applications and storage, then delivers that information in the formats you choose – reports, graphs and Intranet-ready content. You can automatically publish current and historical performance information to your Intranet with no staff time or human error. PerfMan gives you immediate access to customized information about every aspect of performance, storage, and capacity – from anywhere in the world. As you grow, you can add additional systems in minutes each, not hours each. Your staff will benefit from PerfMan in hours, not days.

Turn this sheet over to learn more about how PerfMan is helping Ryerson Tull achieve its business goals.



The power behind great IT decisions



CASE HISTORY



INDUSTRY: Metals processing and distribution

HEADQUARTERS: Chicago, Illinois

ORGANIZATIONAL DESCRIPTION: Ryerson Tull is North America's leading distributor and processor of metals. The company's annual sales exceed \$2.2 billion.

THE CHALLENGE: Provide tools that give Ryerson Tull the insight into its mainframe and Windows resources needed to ensure maximum utilization, balanced performance and accurate forecasting of future IT infrastructure requirements; and minimize personnel, hardware and software costs.

SOLUTIONS: PerfMan family of capacity and performance management tools including **PerfMan for Windows, PerfMan for OS/390, PerfMan for CICS and PerfMan for OS/390 Modeling** installed.

RESULT: Ryerson Tull can quickly direct IT resources where required to meet current processing requirements and accurately anticipate and meet future requirements, allowing the company to maintain a competitive advantage through highly agile and efficient IT capabilities.

"We've found PerfMan to be a flexible, powerful and easy way for us to get an enterprisewide view of our IT systems."

Jim Chorosevic,
Director of Information Technology
Ryerson Tull, Inc.

"PerfMan does exactly what we need it to do, quickly and easily. I would recommend it heartily"

Len Bogolin
Senior Manager, Enterprise Services
Ryerson Tull, Inc.

About ISM:

ISM, a Microsoft Certified Solution Provider, a worldwide Hitachi Data Systems business partner and a member of IBM's PartnerWorld for Developers, is a recognized industry leader in innovative solutions for capacity and performance management. PerfMan® provides a completely integrated solution for enterprise-wide performance management and capacity planning of z/OS, OS/390, Windows 2000/2003, VMware ESX, UNIX and Linux systems, storage, applications and networks.

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